



### **Expression Of Interest**

EOI no: **TIZ/EOI/2022-25/DigitalBank**

Date: Aug 03,2022

The Chief Executive Officer, Kerala Startup Mission for and on behalf of Kerala Startup Mission invites expression of interest from Nationalised Banks for setting up a Digital Banking facility for providing banking services for startups in the Technology Innovation Zone, Kalamassery.

Interested banks are requested to submit an application with detailed proposal consisting of details of expertise in implementing these projects with credentials and testimonials.

Kerala Startup Mission reserves the right to cancel or modify this Expression of Interest without assigning any reason(s) whatsoever.

Expressions of interest must be delivered to the address

Last Date/ Time for receipt of EOI: Aug 17, 2022 up to 5.30 pm

Extended Last Date/ Time for receipt of EOI: Aug 29, 2022 up to 5.30 pm

EOI opening date: Aug 30,2022 up to 11.00 am

For further details please contact: [m.sageer@startupmission.in](mailto:m.sageer@startupmission.in), Ph : +91 9495087778

Address:

**Chief Executive Officer,**

Kerala Startup Mission, Thejaswini, G3B,

Technopark Rd, Karyavattom, Thiruvananthapuram, Kerala 695581

## **Expression of interest for setting up a Digital Bank in the Technology Innovation Zone, Kalamassery - Kochi**

The Kerala Startup Mission (KSUM) is the nodal agency of the government of Kerala for promoting entrepreneurship in the state. It is also the implementing body for the Kerala Technology Startup Policy that supports the state's startup ecosystem through the various schemes and support programs. KSUM was founded in 2006, with the goal to promote technology-based entrepreneurship activities and to create the infrastructure and ecosystem required to support high-end technology-based startup businesses.

KSUM was designated by the GOK for establishing & operating an innovation incubator hub - Technology Innovation Zone(TIZ) in Kinfra Hi-tech Park, Kalamassery. The Zone is envisioned as a one stop destination for technology innovation, where everything from the consolidation of the idea, to its incubation, acceleration, to mentor support for setting up a successful enterprise and even a squadron of angel investors ready to invest in a bankable idea, is present. The TIZ will act as a self-sustained ecosystem which serves all the interests of the young innovators and entrepreneurs.

Current facilities in TIZ

### **❑ Integrated Startup Complex**

Integrated startup complex (ISC), South Asia's largest innovation hub consisting of a total area of 1.8 lakh Sq.ft with a total capacity of 1000+ work stations. ISC has Premium co-working space, Incubation space, Scaleup/accelerator space, freelance Space, amphitheatre, conference Hall, Cafeteria.

### **❑ Digital Hub**

South Asia's largest product development centre consisting of a total area of 2 lakh Sq.ft with a total capacity of 1500+ work stations. DH will be housing design incubator, healthcare incubator, Center of Excellence (CoE) for Mouser Electronics, co-working spaces, design studios, investors hive and an innovation center.

### ❑ **Bionest Kerala**

KSUM has set up an incubation hub for the research, innovation, incubation of Biotech startups in association with Rajiv Gandhi Centre for Biotechnology (RGCB).The centre has incubation space, R & D Lab and other necessary facilities for the startups to kick start their operations.

### ❑ **Maker Village**

The Electronics Incubator set up by Kerala Startup Mission in association with IIITM-K and supported by MeitY (Ministry of Electronics and Information Technology) houses startups working in divergent areas viz Automation, Robotics, Drones, Internet of Things, Autonomous Vehicles, Biomedical Instrumentation, Energy Management etc.They provide incubation space with lab facilities.

### ❑ **Knowledge Labs**

KSUM has also set up a lab facility with rapid prototyping technology via necessary equipment for the research and development of emerging technologies which helps the startups to turn their ideas into functioning prototypes.

### ❑ **Incubated Companies**

Currently TIZ is home for more than 150 high growth technology startup companies from different parts of the company.

Total number of daily footfall : 1000+

Facilities under development

KSUM is in the process of setting up specialized incubators in other Impact areas. Also the facility in TIZ is being expanded to the next phase to provide incubation infrastructure with supporting facilities like AmphiTheater Training Centers, Conference - Meeting Rooms, Digital Studio, Business Center, Pantry area, Guest Lounge etc.

## Scope of Work

Setting up a Digital Banking facility for providing banking services for startups in the Technology Innovation Zone. The proposed banking centre should have ATM Facility, Bank account opening, and all digital banking facilities. The facility should have a well versed staff who would be able to guide startups with all the banking facilities and resolve queries. The facility should be functional on all working days except the bank holidays following the normal banking hours.

## Eligibility Criteria

- The applicant Should be a nationalised registered entity
- The applicant should have at least 5 years of experience in the field of digital banking
- The applicant should have completed three works of setting up a similar facility in other IT/govt/Private institutions

## Schedule and Deliverables

The Contract period will be valid for 3 years from Oct 2022 to Sep 2025. If the progress of work or any portion of the work is unsatisfactory, KSUM has the right to cancel the contract within 15 days of notice. Any charge with respect to the agreement & all setting up costs shall be borne by the bank.

SL no	Particular	Percentage of Weightage
1	Experience in the Digital Banking sector	25%
2	Familiarity in operating similar facility	25%
3	Experience in Startup and Digital Banking Products & Services	25%
4	Quoted rate per sqft	25%

Annexure I

Sr.	Particulars Applicant	Information
1.	Name of the Applicant Please specify, the application is submitted- (a) Independently or (b) Joint Venture or (c) under sub-consultancy arrangement If submitted under (b) or (c), provide names of all the firm's / partners included thereunder.	
2.	Details of Registration - Registering Authority, Date, and Registration No. etc. (Attach an attested photocopy of Certificate of Registration)	
3.	Legal Status of the Applicant / Type of the organization: (Whether a partnership Firm / Private Limited company/ Public Limited Company / Co-	

	operative Body)	
5.	Address and other details of the Applicant	
	(a) Registered Address:	
	(b) Telephone	
	(c) FAX/Tele-fax	
	(d) E-mail id	
	(e) Website	
	(g) PAN and GSTN	
6.	Name of the Proprietor/ Names and titles of Partners/ Directors of the Organization	
7.	Number of years of Digital banking	

	experience	
8.	Number of similar project carried out and successfully operational	

\*\*\*Please attach the signed copies of relevant documents,if necessary.

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(Signature, name and address of the Applicant's executive duly authorized to sign on behalf of the Applicant)

For and on behalf of .....

(Name and address of the Applicant)

(Seal of the Applicant)



## Second Cover Document

Annexure II					
Financial Bid Submission Format for Rent Payable for Providing Digital Banking Services at ISC, KTIZ, Kalamassery.					
Sl No	Items	Max. Qty	Unit	Rate Offered/Sq Ft (Rs)	Remarks , if any
1	Monthly Rent* (Minimum Rs. 100/Sq Ft)	300	Sq Ft		

Your required space (in Sq Ft) .....

Name and address of the Bank :

Sign of Authorised Signatory and seal of Bank :

\* Management decision is final in case of tie bid.